



Wanda™

# Add Revenue Using Wanda

Adding Wanda to your care protocols will bring new sources of revenue while reducing avoidable readmissions. By actively monitoring for signs of decline, Wanda is the only solution that provides a seven-day advanced warning of an adverse event. With this virtual safety net in place, you can bill for more services and better engage patients in adhering to their care plan.

## Reimbursable Services Using Wanda

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| <p>Collection and Interpretation of Physiologic Patient Data<br/>(CPT Code 99091)</p>                            | <ul style="list-style-type: none"> <li>• Reimbursable rate of \$59 per patient per 30-day period</li> <li>• Minimum of 30 minutes of time per 30-day period</li> <li>• Services include: communicating with patient/caregiver, documenting interventions, modifying care plan</li> <li>• Used in conjunction with other care/monitoring CPT service codes</li> </ul>   |
| <p>Chronic Care Management Services/<br/>Complex Chronic Care Management<br/>(CPT codes 99490, 99487, 99490)</p> | <ul style="list-style-type: none"> <li>• \$42-\$61 per patient per patient per 30-day service period</li> <li>• Minimum of 20 minutes of clinical staff time directed by a physician or other qualified healthcare professional</li> <li>• Program requirement: Provide enhanced opportunities for the patient/caregiver to communicate with the practitioner by telephone, secure messaging, secure Internet, email, electronic patient portal</li> </ul> |
| <p>2018 Next Generation ACO Waiver<br/>(Billable services using HCPCS Code Numbers: G9481 – G9485)</p>           | <ul style="list-style-type: none"> <li>• Waiver eliminates the rural geographic originating site requirement and allows an originating site to be the beneficiary's home.</li> <li>• Waiver will apply only to beneficiaries aligned to a Next Generation ACO and for services furnished by a Next Generation Participant or Preferred Provider approved to use the waiver</li> </ul>  |

## Added Revenue - Example

Using Wanda, providers can bill for RPM services using CPT code 99091 and Chronic Care Management CPT code 99490. Billing for these two services would add new revenue as follows:

- Average of 500 patients using Wanda per 30-day period
- Reimbursed at \$120 per patient per 30-day period
- Total new revenue over 12 months adds **\$720,000**

## 2019 Proposed Reimbursable Services

There several new services that have been proposed and are under review in the Physician Fee Schedule and the MSSP. If they are included in the final versions of the rules, there will be several new 2019 services that will add revenue when using Wanda. The proposed new services and billing codes include:

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| 2019 Physician Fee Schedule<br>Virtual Check-ins<br>(HCPCS GRAS1)                                       | <ul style="list-style-type: none"> <li>Remote Evaluation of Recorded Video and/or Images submitted by Patient</li> </ul>  |
| 2019 Physician Fee Schedule<br>Chronic Care Remote Physiologic Monitoring<br>(in addition to CPT 99901) | <ul style="list-style-type: none"> <li>Initial setup and patient education on use (CPT 990x0)</li> <li>Daily supply of data, recordings, or programmed alert transmission, each 30 days (CPT 990X1)</li> <li>20 minutes or more of "professional time" each month of interactive communication with the patient/caregiver during the month (CPT 994X9)</li> </ul> |
| Medicare Telehealth Services<br>(HCPCS codes G0513 and G0514)   | <ul style="list-style-type: none"> <li>Services related to end-stage renal disease home dialysis evaluation and acute stroke</li> <li>Expand coverage for prolonged preventive services</li> <li>Subject to statutory geographic and originating site restrictions</li> </ul>   |
| 2019 Medicare Shared Savings Program  | <ul style="list-style-type: none"> <li>Accelerates move to two-sided risk</li> <li>Improves coordination of care across settings</li> <li>Telehealth services reimbursement</li> <li>Removes geographical limitations</li> <li>Adds beneficiary's home as originating site</li> </ul>   |
| ESRD Home Based Quality Care  | <ul style="list-style-type: none"> <li>Individual with ESRD receiving home dialysis may choose to receive monthly ESRD-related visits from the home via telehealth</li> </ul>   |
| Rural Health Clinics (RHCs) and Federally Qualified Health Centers (FQHCs)                              | <ul style="list-style-type: none"> <li>Communication technology-based services and remote evaluation services that are furnished by an RHC or FQHC practitioner when there is no associated billable visit</li> </ul>   |
| HH PPS 2019 Proposed Rule<br>Home Health Care - Allowable Expense                                       | <ul style="list-style-type: none"> <li>The proposal would allow the costs of remote monitoring to be factored into the costs per visit, affecting home health costs relevant to payment</li> </ul>  |

We will have more information regarding how you can add new revenue and reduce preventable readmissions once these proposed rules are finalized. Our experts can help you determine how you can benefit from using Wanda including:

- Adding new sources of revenue
- Reducing 30-day readmissions for HF, CPOD, Diabetes, and Pneumonia
- Improving care plan adherence
- Reducing total cost of care

